

LIBRA

Elektronik AG

LIBRA Elektronik AG- your partner for component and logistic solutions

Company- LIBRA Elektronik AG

LIBRA Elektronik AG is an independent worldwide acting component and technology supplier with logistic services for the electronic industry.

- Head office in Kranzberg near Munich Airport
- Warehouse with approx. 3000 qm
- Over 20 years market experience
- Certified DIN ISO 9001:2008 and VDA6.2



LIBRA Excess Management

We increase your liquidity by managing your excess stock

We do not just market components – we also deliver better ideas.

Of course it is possible for you to simply market your inventory through us – and to rely on a quick and dependable placement on the market at an excellent balance between price and service.

But LIBRA Elektronik AG offers you a lot more:

Optimize your stock management with our efficient and customer-friendly solutions.

Reduce your overstock – increase your liquidity

Who can predict exactly how many components they will actually need at the beginning of a production process. Overstocks are a reality of production. But do they really need to tie up valuable space and liquidity?

With our excess management services you can free yourself from the burden of unnecessary stock – and increase your cash flow at the same time. And without any additional costs or effort.

If you do so you choose the exact solution that best suits your current needs from various models:

LIBRA Excess Management – consignment agreement process

Remain flexible – profit from market opportunities

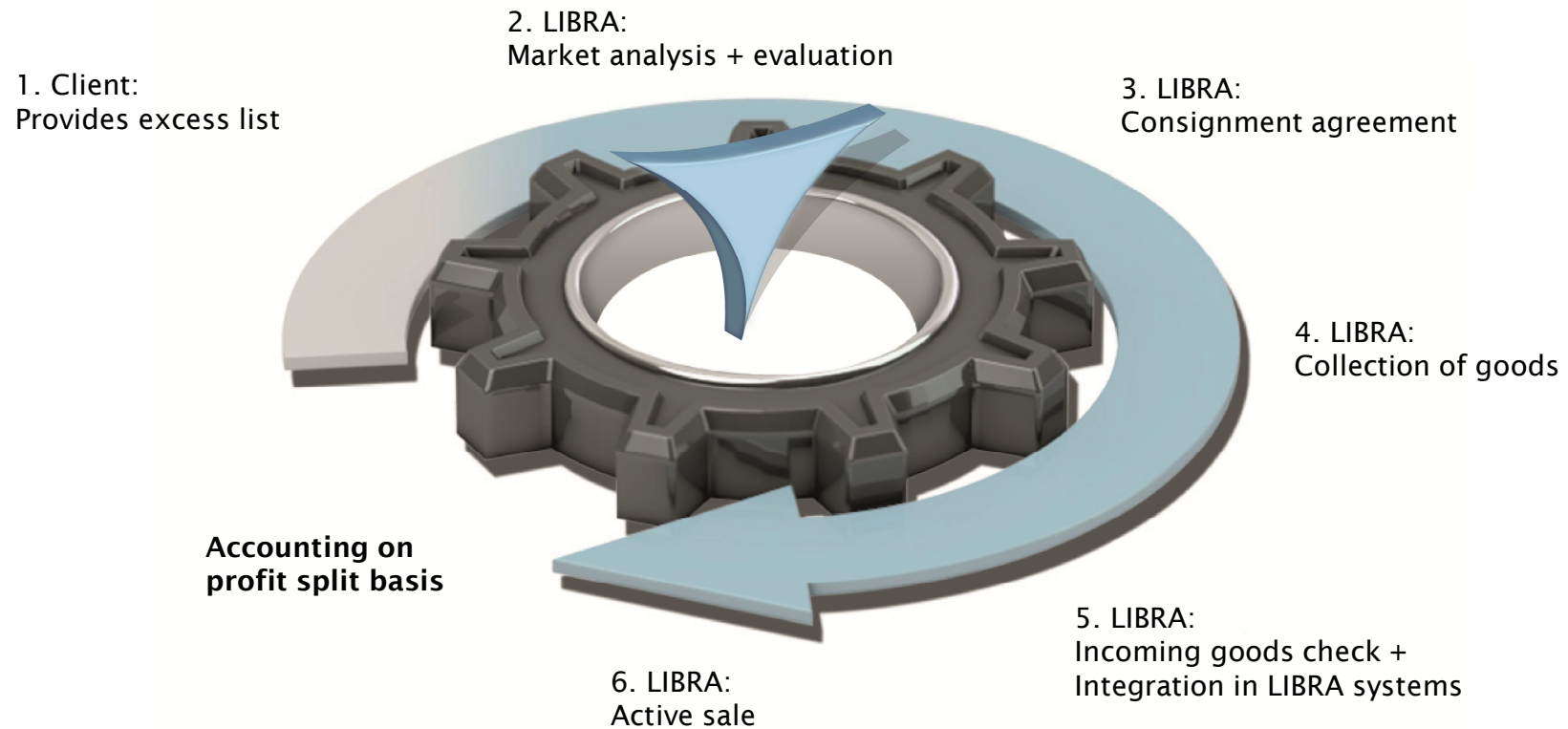
A consignment agreement is of particular interest to you if you want to remain as flexible as possible when reducing your overstock and profit from worldwide market opportunities.

Scope for planning included: should you need the components submitted during the contract period after all that we will return them within 24 hours free of charge.

Your additional benefits:

- absolutely no extra costs
- pick up and storage free of charge
- maximum transparency during the entire process

LIBRA Excess Management – consignment agreement process



LIBRA Excess Management – brokerage agreement process

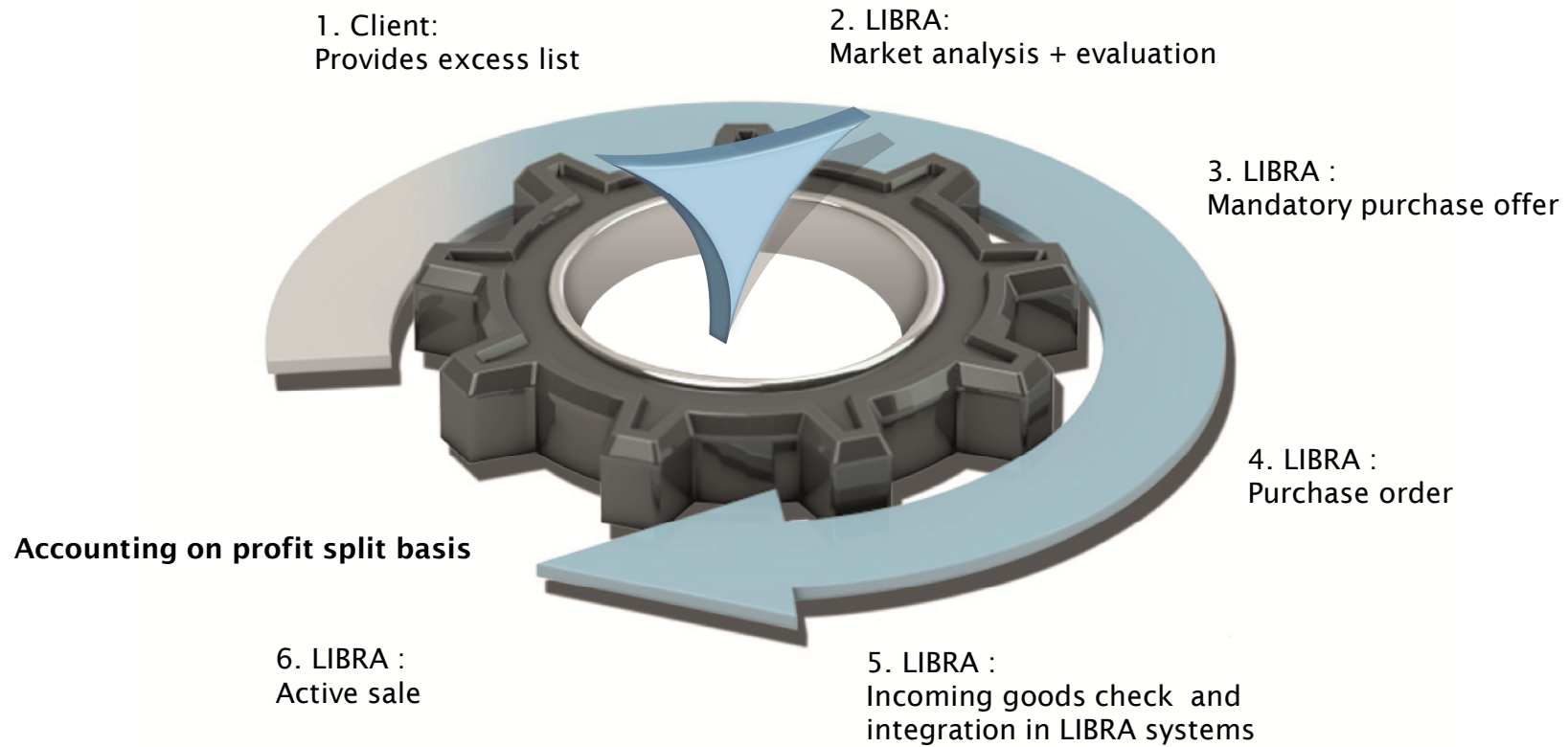
Good for your stock management – and your balance sheet

In general a brokerage agreement works like a consignment agreement. The decisive difference: with an official remaining stock order you can remove your overstock from your books immediately.

Your additional benefits:

- immediate official write-down possible
- absolutely no extra costs
- pick up and storage free of charge
- maximum transparency during the entire process

LIBRA Excess Management – brokerage agreement process



LIBRA Excess Management – purchase of remaining stock process

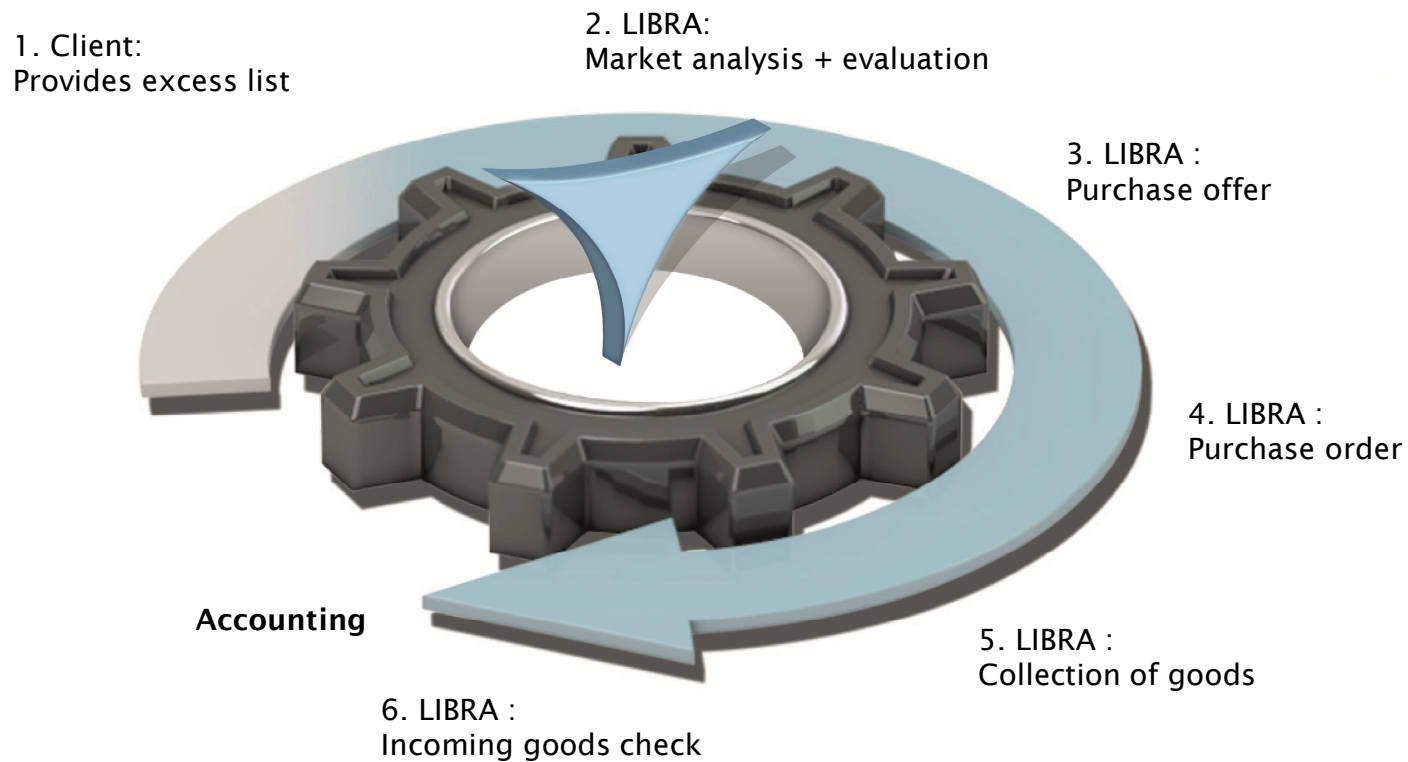
Immediately more space – and more liquidity

If you just need to get rid of your overstock and turn them into fresh liquidity as quick as possible than this is the perfect solution for you. Simple and short-term processing by means of a remaining stock purchase.

Your additional benefits:

- Ensures immediate fresh cash flow
- simple and fast processing
- we provide the pick up

LIBRA Excess Management – purchase of remaining stock process



LIBRA Excess Management – Excess agreement process

In an excess agreement your surplus components are marketed through the use of a stock list but without leaving your warehouse by us.

The available components are offered with no contractual obligation through our global marketing partners.

You decide on a case-by-case basis whether you would like to sell your stock. If you decide to sell your stock your company acts as a classical supplier.

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LIBRA Shortage Management – we fulfill your needs

During a production process there can be a lot of things happen wrongly. No matter how efficient you plan your production process. In the worst case there will be a production stop..

With **LIBRA Elektronik AG** you will have a professional partner who can help in situations like this and protect your turnover.

Our specialists will search worldwide for fast and safe sources to supply your needed products.



Your benefits

- ✓ Customer service = customer satisfaction
- ✓ Worldwide purchasing specialists
- ✓ Searching for obsolete and hard to find parts
- ✓ Long time delivery agreements
- ✓ Short reaction on special needs
- ✓ Own warehouse with components from different manufacturers
- ✓ Special trained personnel for all areas
- ✓ Cash flow for customers through sale of excess



Contact

LIBRA Elektronik AG
Flurstrasse 38
85402 Kranzberg
Germany

phone. : +49 8166 99060-0
Fax : +49 8166 99060-22

www.libra-elektronik.com
info@libra-elektronik.com

HRB 214 760
Amtsgericht München
VAT-ID DE297170361

CEO:
Alexander Schrödl

