



# LIBRA Elektronik GmbH- your partner for component and logistic solutions

# Company- LIBRA Elektronik GmbH

LIBRA Elektronik GmbH is an independent worldwide acting component and technology supplier with logistic services for the electronic industry.

- Head office in Kranzberg near Munich Airport
- •Warehouse with approx. 3000 gm
- Over 20 years market experience
- Certified DIN ISO 9001:2008 and VDA6.2





# **LIBRA Excess Management**

We increase your liquidity by managing your excess stock

## We do not just market components - we also deliver better ideas.

Of course it is possible for you to simply market your inventory through us - and to rely on a quick and dependable placement on the market at an excellent balance between price and service.

But LIBRA Elektronik GmbH offers you a lot more:

Optimize your stock management with our efficient and customer-friendly solutions.

## Reduce your overstock - increase your liquidity

Who can predict exactly how many components they will actually need at the beginning of a production process. Overstocks are a reality of production. But do they really need to tie up valuable space and liquidity?

With our excess management services you can free yourself from the burden of unnecessary stock - and increase your cash flow at the same time. And without any additional costs or effort.

If you do so you choose the exact solution that best suits your current needs from various models:



# LIBRA Excess Management - consignment agreement process

# Remain flexible - profit from market opportunities

A consignment agreement is of particular interest to you if you want to remain as flexible as possible when reducing your overstock and profit from worldwide market opportunities.

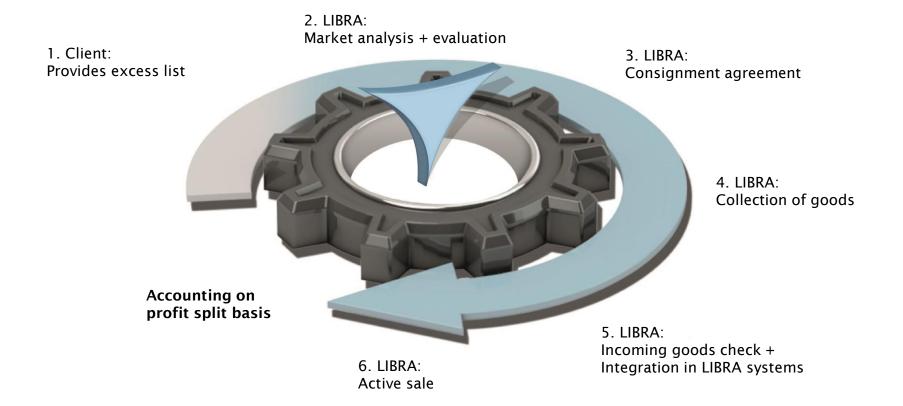
Scope for planning included: should you need the components submitted during the contract period after all than we will return them within 24 hours free of charge.

### Your additional benefits:

- · absolutely no extra costs
- · pick up and storage free of charge
- · maximum transparency during the entire process



# **LIBRA Excess Management** – consignment agreement process





## **LIBRA Excess Management** - brokerage agreement process

## Good for your stock management - and your balance sheet

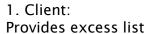
In general a brokerage agreement works like a consignment agreement. The decisive difference: with an official remaining stock order you can remove your overstock from your books immediately.

### Your additional benefits:

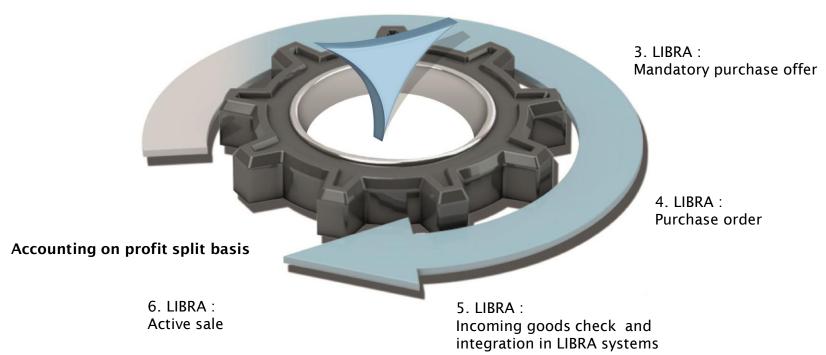
- · immediate official write-down possible
- · absolutely no extra costs
- · pick up and storage free of charge
- · maximum transparency during the entire process



# LIBRA Excess Management - brokerage agreement process



2. LIBRA: Market analysis + evaluation





# LIBRA Excess Management - purchase of remaining stock process

## Immediately more space - and more liquidity

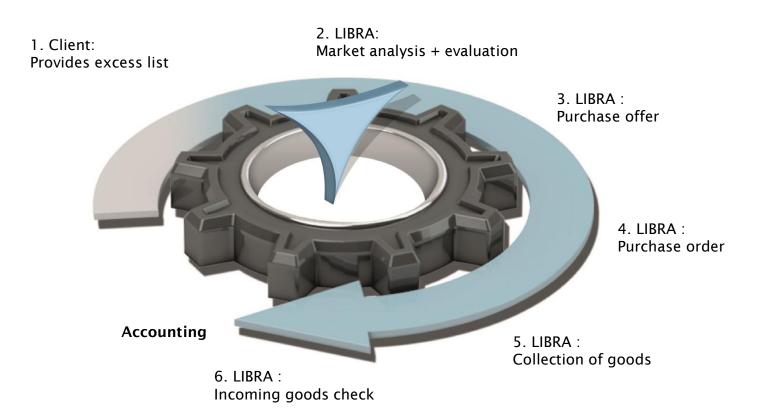
If you just need to get rid of your overstock and turn them into fresh liquidity as quick as possible than this is the perfect solution for you.

#### Your additional benefits:

- · Ensures immediate fresh cash flow
- · simple and fast processing
- · LIBRA Elektronik GmbH provide the pick up



# **LIBRA Excess Management** – purchase of remaining stock process





# LIBRA Excess Management - Excess agreement process

In an excess agreement your surplus components are marketed through the use of a stock list but withour leaving your warehouse by us.

The available components are offered with no contractual obligation through our global marketing partners.

You decided on a case-by-case basis whether your would like to sell your stock. If you decide to sell your stock your company acts as a classical supplier.

.



# LIBRA Shortage Management - we fulfill your needs

During a production process there can be a lot of things happen wrongly. No matter how efficient you plan your production process. In the worst case there will be a production stop.

With LIBRA Elektronik GmbH you will have a professional partner who can help in situations like this and protect your turnover.

Our wide product range stored in our warehouse allows you an alternative and safe ability to get parts in that situation.

Shipments can be done at the same day if necessary.

To search for parts in our own stock please use <a href="https://www.excessportal.com">www.excessportal.com</a>





# www.eXcessportal.com - powered by LIBRA Elektronik GmbH

## Search and find, quick and uncomplicated

eXcessportal.com offers a free of charge service for all interested persons and companies at electronic components and for all consignment and logisites partners of LIBRA Elektronik GmbH.

## Your advantages:

- · no registration for partserarch and RFQ
- · dayly updated stock list
- · maximum transparency for connected consignment partners
- · personall login area for connected consignment partners
- · upload of your excess material lists





## Your benefits

- Customer service = customer satisfaction
- ✓ Worldwide purchasing specialists
- Searching for obsolete and hard to find parts
- ✓ Long time delivery agreements
- Short reaction on special needs
- Own warehouse with components from different manufacturers
- Special trained personnel for all areas
- Cash flow for customers through sale of excess





### **Contact**

### **LIBRA Elektronik GmbH**

Flurstrasse 38 85402 Kranzberg Germany

phone.: +49 8166 99060-0 Fax: +49 8166 99060-22

www.libra-elektronik.com info@libra-elektronik.com

HRB 231 156 Amtsgericht München VAT-ID DE297170361

CEO:

Alexander Schrödl

